## HHI – Chairperson's Report 126<sup>th</sup> Annual Convention Plymouth Mass

I hope this finds you well and planning to attend the 126<sup>th</sup> annual Hoo-Hoo Convention in Plymouth!

My time as Chairperson ends when Rameses 104 appears in September. It has been a great ride!

When I began my Hoo-Hoo journey in 1982, I never could have imagined having such a rewarding experience. I am eternally grateful for the many cherished friendships and relationships developed while participating in Hoo-Hoo.

Sometimes, when a new opportunity presents itself, tackling it seems daunting, risky or just too much for the plate. Often, a few words of wisdom and encouragement from friends are enough to propel you down a new path, one that will lead to many great experiences. Thank you to all who have pushed me and mentored me throughout my Hoo-Hoo journey. You taught me so much. Never underestimate the potential for great rewards when exploring something new!

Thank you to those who have gone before me and shared their passion for Hoo-Hoo and the forest products industry by donating their time and effort to sustaining Hoo-Hoo and moving it forward.

Thank you to those loved ones and Hoo-Hoo family we have lost. You contributed to my life experience and I am fortunate to have known you. My memories of you are stories to pass on and the stuff of our Hoo-Hoo heritage and traditions that ultimately and undeniably validate the invaluable benefit of the personal connection fostered by the fellowship generated through Hoo-Hoo.

Thank you to my wife and my family for allowing me the time and space to enjoy and employ my Hoo-Hoo passion.

It takes a team! Thank you to all Hoo-Hoo members, the Snark, the Hoo-Hoo International board of directors and our executive secretary and crew for their dedication to promoting and maintaining a strong and viable Hoo-Hoo for future generations of forest products industry members to enjoy.

Remember, it takes a strong team at the local club level and the international level to establish and achieve the goals necessary to improve and drive this great organization forward down the path of growth and success.

An A-team of volunteers from all aspects of the forest products industry and affiliated industries give freely of their time to shepherd this organization so that our industry and future generations can enjoy the traditions and benefits that Hoo-Hoo provides. Hoo-Hoo volunteers have different backgrounds, skills, strengths and conventions, which is our strength. Respect the diversity of attributes for the strength and opportunity they provide and utilize them fully to benefit Hoo-Hoo. Run Hoo-Hoo like a well-run business and Hoo-Hoo will succeed.

You get out of Hoo-Hoo what you put in.

Health, Happiness and Long Life

Chairperson - Kent Bond 89381 - Rameses 103

## Hoo-Hoo International 126th Convention John Carver Inn, Plymouth, MA Snark Report September 2018

#### Let me begin by being TRULY THANKFUL to:

- Roger Williams Hoo-Hoo Club #51 along with Warren and Deidre Biss for making the 126th HHI Convention a reality and memory.
- Your HHI Board of Directors for their commitment to accomplish the goals set before them.
  They have each done their very best to pick up the phone, answer emails or texts, and bring
  their experience and skills to the table to make sure the Hoo-Hoo legacy remains alive and well.
  Each one of you TOGETHER have created a strong team of leaders. Continue to lead and be
  Sparks!
- Committee Chairs (we have 14 in all) that volunteer to lead their committee members via our
  Strategic Plan to grow membership, develop marketing tools, build our bench, seek great
  leadership, review our Bylaws and Operational Manual, keep expenses on track, search for the
  technology needed to run our main office and website, educate others about our awesome
  industry, serve our industry and surrounding communities, strive to support our convention
  sites, grow our advertising partners and develop administration changes needed to stay current.
- Club Officers who do the work needed to communicate to their membership, collect those much-needed dues, write reports to share in the L&T, organize events, visit area businesses, and keep Hoo-Hoo growing and thriving.
- Each dedicated member who follows our Code of Ethics and believes what you put into Hoo-Hoo is what you get out of Hoo-Hoo. Without you there would be no Hoo-Hoo to celebrate.
- Beth Thomas, Executive Secretary, and Kent Bond, Chairman of the Board, who have had the challenging task for two years of keeping your Snark focused on her goals and objectives.
- My tour guides that have made it possible to visit clubs and businesses across the Hoo-Hoo world. A special Thank You to the following Hoo-Hoo members:
  - Jack & Rita Miller
  - Joe and Trish Burgoyne
  - Mary Moynihan
  - o Paul Boehmer
  - o Dear John Gerlach
  - Jim and Jackie Maicki
  - Kent and Cindy Bond
  - Brad and Leslie Techy
  - o Ron and Heather Gattone
  - o Renee and Paul Todd
  - Steve and Kim Allison
  - o Clarence Tan
  - o David Pratt
- Our Editor, Stephanie Ornelas for producing our Log & Tally magazine in a creative and entertaining manner.
- My employer during most of my time as Snark, Gutherie Lumber. Shout out to Mel, Bill, Sharon and my fellow co-workers. Without your understanding and support I would have not been able to travel and impact Hoo-Hoo as I desired.

- My family who have understood this journey and even joined Hoo-Hoo and discovered why their mom is so passionate. I love you Justin, Scarlett, Jaron and Jordan! All members! Reach out to your children and grandchildren and invite them to join Hoo-Hoo. Now that is legacy.
- Last, but first in my heart my husband, Greg Young. You have graciously shared me and participated wholeheartedly. We have been blessed to travel this journey together.

SPARK! If you can only remember one word from my report, let it be SPARK! Specifically, BE A SPARK! A Spark brings enlightenment to others by sharing our Code of Ethics and Golden Rule. A Spark shares their Hoo-Hoo story personally. A Spark can answer the question, "Why Hoo-Hoo?" by explaining the Values of Membership and does it with enthusiasm. A Spark is the beginning, or the catalyst needed to bring about positive change. A Spark has the Spirit of Hoo-Hoo in them. A Spark Invites, Ignites and Instills the excitement of being a Hoo-Hoo in others. Each one of you are Sparks! Your life can touch a thousand. Never underestimate the Spark within you.

I admit it will be difficult to leave this position. It has become a big part of my very being. As your upcoming Chairman of the Board, I have offered to assist Jack Miller, incoming Snark, in any way possible to which he responded, "So you want to be Snark for another year?" LOL! No, Jack! You will do an awesome job and I am excited to work with you as our fearless leader, but I have your back "Flame!"

I look forward to a future continuing to promote Hoo-Hoo and its values across the world. Greg and I have a RV-"Rameses Vehicle", which we plan to use as a Hoo-Hoo promotional office along with a mini holistic wellness center. You can get an essential oil treatment while listening to the value of becoming a member of Hoo-Hoo all in the same appointment. LOL! We have met some of the most wonderful friends across the globe, and plan to continue to reach out to them and make new friends. One of my top priorities as Snark was to visit as many businesses that support Hoo-Hoo faithfully and businesses that have the potential to support Hoo-Hoo. This will not stop when my Snark position stops. So, keep your eye out for the Rameses Vehicle coming to a city near you.

## How do I sum up my Hoo-Hoo memories and experiences over the last two years? You simply cannot. What I will do is give you the facts.

- Membership has such great potential to grow as I have experienced everywhere I have traveled over the last two years. From Malaysia to California there is interest in Hoo-Hoo, but it takes passionate leaders that understand the importance of volunteering their time to share Hoo-Hoo. In order to grow, we must add new members, but we must thank and reach out to those who have been members for years and supported our Clubs and HHI. Keep your membership active, interested and honored to be a Hoo-Hoo.
- We have reinstated two clubs; Sacramento Club #109 and Atlanta Club #1 with Okanagan Club #208 right on the cusp! Congratulations!
- We have begun to lay the foundation for the following Clubs to also rejoin Hoo-Hoo as an active Club. Your Supreme Nines and Deputy Supreme Nines are working hard to rebuild the Clubs below. How can you help? If you live in the area of any of the following clubs, PLEASE contact your Supreme Nine or Snark. Their contact information can be found on the website or in your Log & Tally. There is no greater feeling than seeing an Inactive Club alive and well once again. Here is our list:
  - o Cradle of the Union Club #161, Albany, NY
  - o Nutmeg Club #199, Hartford, CT
  - o Granite State Club #107, Manchester, NH

- Maine Club #54, Portland, ME
- o Roger Williams Club #51, Providence, RI
- o Chicago Club #29, Chicago, IL
- o Honolulu Club #142, Honolulu, HI
- o Spokane Club #16, Spokane, WA
- Perkumpulan Industri Kehutanan Club #283, Jakarta, Indonesia. We all remember their anthem, "Indonesia, my native land..."
- o Geyserland Club #264, Rotorua, North Island, New Zealand
- o Kamloops Club #189. Kamloops, BC
- Okanagan Club #208, Vernon, BC
- o Oakland Club #39, Oakland, CA
- o Metroplex Club #242, Dallas, TX
- o East Texas Club #135, Lufkin, TX
- o lowa Club #102, Des Moines, IA
- Volusia County Club #136, Daytona Beach, FL
- o There is also interest in opening new clubs in Alaska, Japan and Malaysia!
- We have been Building the Bench of Leadership. Supreme Nines have added Deputy Supreme
  Nines in each Jurisdiction with the goal of one in each club. This guarantees strong leadership at
  Club level and opportunities for these leaders to join the HHI Board of Directors, and one day
  become Snark of the Universe.
- Becoming Financially Stronger. The last few years we have followed our budget. 2016-2017 we were Black like our Cat! 2017-2018 remains to be seen. How can we continue to do so?
  - Every member please pay your dues on time. Club Treasurer's get your payment into HHI quickly. Please do not procrastinate.
  - Strong advertising partners. Your Advertising Committee has done an excellent job over the last two years providing the income needed to support the Log & Tally and HHI. Consider becoming an advertising partner!
  - Purchase a Star of Hoo-Hoo as a Club to be presented to a deserving member or to be worn by your President. The proceeds of every Star of Hoo-Hoo go to keep HHI financially sound. This is a great honor and one that each Club should consider and use. Contact Beth Thomas for an application. The cost is \$499.
  - Business Builder advertisement in the Log & Tally. The cost is only \$100 for the year to share your contact information with all members in each Log & Tally publication. Everyone should be a Business Builder! Send your business card/contact information and check for \$100 to Beth Thomas at the Hoo-Hoo International Office.
  - Memorial Board at the Hoo-Hoo Museum. For an \$100 donation you get to honor a present or past Hoo-Hoo member on this board located in the Hoo-Hoo Museum. Send your donation to Beth Thomas at the Hoo-Hoo International Office.
  - Brick Pavers will be available for \$100 to purchase on our website shortly. These pavers
    will be located in the Memorial Park at the Hoo-Hoo Museum. Each brick will contain
    the Hoo-Hoo member's name and Hoo-Hoo number. Clubs narkre also welcome to
    purchase pavers. If you are interested, please contact Paul Todd, S9J9. He will order
    your paver and make sure it is installed.
  - Any donation made to the Hoo-Hoo Museum is tax deductible. Please consider giving a year-end gift.
  - o Think about including Hoo-Hoo in your will. This is a wonderful way to say thank you and continue to support Hoo-Hoo.

Your Snark has visited 25 clubs and made it her goal to also visit area businesses that support or are potential supporters. We have welcomed American International Forest Products in Oregon and Roseburg Forest Products in Georgia. We also have heard from Sierra Pacific Industries in California and True Value Hardware in Illinois. These businesses along with many more are interested in Hoo-Hoo and supporting our industry. But, we again, need members on the ground ready to visit and share Hoo-Hoo with these businesses and their employees. I can't stress the importance of sharing Hoo-Hoo with those you meet and looking for opportunities to present the values of becoming a member. We have great marketing tools that you can use to do just this...again, contact Beth Thomas and she will make sure they are mailed directly to your or your Club. What better Club event then to do a informational meeting at an area business?

The Values of Membership are Priceless. Think about the lifelong friends you have made, the support you have received from fellow members, the community service events you have attended, the networking experiences shared, the goodwill and fellowship you have enjoyed, the young people who never heard of the lumber industry you have touched and on and on. This is why we are Hoo-Hoo's. To serve the industry that supports us and serve our community and each other. Continue to serve and share.

Thank you again for the awesome privilege and opportunity to be your Snark of the Universe.

BE A SPARK! LIGHT UP THE SKY!

Health, Happiness and Long Life.

Robyn Beckett Young 99870 Snark of the Universe 2016-2018



## **HEATHER GATTONE**

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Chairman of the Board JIV 0411490169

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Snark Robyn Young and the Board of Hoo-Hoo International

In my role as 2<sup>nd</sup> VP of Hoo-Hoo International it was my pleasure to escort The Snark and her daughter Scarlett to meet and greet the members of JIV and below is a summary of what I did in April 2018

We commenced with the JIV Convention in Bunbury Western Australia and then a 5-hour flight to Malaysia back to Sydney for 2 days, then to North East Victoria Club in Wangaratta followed by a trip to Mt Gambier and then onto Ballarat. (what a drive that was over three days) Back to Sydney for 1 day then off to Brisbane. After Brisbane left for Hobart, Launceston and Burnie in Tasmania and from there to finish in Rotorua New Zealand. We visited almost all of the clubs in JIV.

The Snark, Robyn, expressed her gratitude and thanks for each of the clubs that hosted her, her daughter Scarlett and of course the Hoo-Hoo member that made all of the travel arrangements, drove the distances and some were long and spent at least a month showing them the delights and sights of JIV. On average 12,000 flying miles and 2,500 driving miles which is just a little short of driving from Boston to Los Angeles.

I enjoyed every minute of it.

During our time in Rotorua New Zealand the Auckland Club showed us around the Timber Museum and the space they are setting aside for Hoo-Hoo and we left very impressed and with a request for items to display in the room. This request is currently with the JIV board.

The 2019 JIV Convention will be in Rotorua and will be combined with the official opening of the Hoo-Hoo Room. Be there it will be a special event.

This will be my last report as I have resigned my position as 2<sup>nd</sup> VP of Hoo-Hoo International and I can assure the Board that I am dedicated to Hoo-Hoo and will continue to serve in JIV to the best of my ability.

Health Happiness and Long Life

Heather Gattone 100067

## **HOO-HOO INTERNATIONAL**

## INTERNATIONAL SECRETARY-TREASURER CHRISTOPHER GOFF, L-86656

126th Annual Convention John Carver Inn, Plymouth MA September 8-12, 2018

#### SECRETARY-TREASURER REPORT

The 125<sup>th</sup> Hoo-Hoo International Convention was held at the BERHETHOMAS Seattle hosted by Club 34. I was unable to attend because of Hurricane Harvey. The fraternal camaraderie was renewed as everyone left to return to their Jurisdictions to work on membership and other HHI projects.

The 2017-2018 year ended on July 31, 2018. HHI will record a loss in total membership for the past year of 118 members. This needs to be addressed at all levels of our organization but especially at the local club level. Increased effort to recruit new members and encourage reinstatements can make a huge difference to HHI at the end of the year.

The proposed 2018-2019 budget is a deficit budget. The expense side has been trimmed to the bone during the last six years. We've trimmed the L&T to 3 issues. The annual median income per family in 2007 was \$50,233 according to a recent economic survey. WE are still providing FULL membership services from our International offices in Gurdon, AR for barely more or less than 2 families in the US.

The past fiscal year had income in excess on expenses and did contribute to the membership equity. The new fiscal year is starting now and we need to continue the restoration of the membership equity to an acceptable level and address any capital expenditures for the future of our organization. "Ready Growth" will result from new members and reinstatements. "Long Term Growth" must be grown from NON-dues revenue: L&T advertising has been stagnant this year and needs help. HHI Internet ads and corporate support are viable options also. Our internet website has been greatly improved.

This has NOT been a good year for Hoo-Hoo International. Our membership has declined again as we are searching for our position in the Building Material Industry in order to grow progressively.

This year has seen dramatically decreased demand for our products. There has been an incredible triple play of lowered housing starts, mortgage problems and credit issues that have slam dunked the run of nearly 15 years for the housing market. Credit issues abound in all our markets even with Federal intervention. Multi Family starts are at a low point and will be until 2012. Single family starts are grudgedly improving from record lows.

We are continually faced with non traditional markets and non traditional trading as we are all trying to find a niche that makes us successful and profitable. This is a goal <u>WORTHY OF OUR VOCATION</u>. There is a reason that good clubs are successful and those lessons can be learned.

We are members of the oldest Industrial Fraternity in the world and as a group and as individuals; WE can make a difference in the world in which we live.

Please remember and practice number SEVEN in OUR Code of Ethics.

Chris"TUFFER" Goff L-86656 Hoo-Hoo International Secretary-Treasurer

#### **EXECUTIVE SECRETARY'S REPORT**

## Hoo-Hoo International Board of Directors Pre-Convention Meeting Friday, September 5, 2018

By Beth Thomas 96757, Executive Secretary

Thank you, Warren and Deidre, for hosting the 126th Hoo-Hoo International Convention in the historical town of Plymouth, Massachusetts.

The 2017-2018 Hoo-Hoo International Board of Directors, under the leadership of Snark Robyn Beckett Young has discussed many important and interesting topics relating to the growth, promotion and advancement of our order. Along with participation and feedback from local clubs' officers and members, our organization will grow and continue to be recognized, and of service to, the forest product timber industry. Thank you all.

North American	Paid Members	Paid Members
Jurisdictions	2017-2018	2016-2017
JI	123	126
JII	73	79
JIII	335	354
JIV	304	350
JV	232	284
JVI	339	330
JVII	42	42
JVIII	111	112
JIX	24	24
Total	1583	1701

It is essential for local clubs to have an active program for the retention, reinstatement, and recruitment of Hoo-Hoo members.

**HHI 2017-2018 Strategic Plan:** The Hoo-Hoo International 2017-2018 Strategic Plan has been implemented by Snark Beckett Young. At the Special Gurdon Board meeting, the 2017-2018 plan was reviewed and fine-tuned. A copy of the plan is in the Plymouth Convention Reports Booklet.

**Hoo-Hoo International Lapel Pins:** At the beginning of the calendar year, there was a temporary issue with the reordering of the traditional Hoo-Hoo International lapel pins. The matter was resolved and all is well.

**Log & Tally:** Advertising Committee Chairman M. Nicholson and members of the committee have been hard at work in getting advertisers for the *Log & Tally*. They have been successful in getting around twenty-five (25) businesses to sign a 2018 Advertising Commitment Form.

The Log & Tally team continues to successfully work with L&T Editor Stephanie O. in the production and proofing of the *Log & Tally*. Deadlines have been set for the production and printing of the **Fall 2018 Log & Tally**.

Please adhere to these deadline dates: Dates Deadline for reports: Sept 10 Deadline for proofing: Sept. 18 Printer deadline: Sept. 23 **Steve Allison** worked at the office on Tuesday, March 6<sup>th</sup> & Wednesday, March 7<sup>th</sup>. He installed a new digital doorbell at the International office and Museum, installed a new Ring Central phone, and fixed some major glitches in the HHI Membership Program.

The following changes in service providers have been implemented in 2017-2018 that have resulted in decreasing Hoo-Hoo International's expenses: AT&T Internet Services was replaced with SuddenLink; and, AT&T Phone Services was replaced with Ring Central. The international office no longer has a postage machine (Rent Cost for the machine was about \$600 per year plus supplies) - now, we just buy and apply stamps to all our postal correspondence.

#### Other Matters:

The international office has new equipment:

Two (2) new laptop computers. Thank you, Heather & Ron Gattone, for your generous donation. Multiple task Xerox Printer – Purchases of printer supplies from Xerox, helps to purchase the printer.

The adopted Hoo-Hoo International By-Law changes adopted at the Seattle Convention have been added to Hoo-Hoo International By-Law (Revision March 2, 2018).

The **2018-2019 Hoo-Hoo Invoices** sent to members in the United States on August 29, 2018, included the following beneficial information: (1) How to claim your account and pay dues online and (2) Other great ways to network in Hoo-Hoo.

Upcoming **HHI Bylaws proposed changes** have been published in the *Log & Tally* and are ready for presentation to the 2018 Convention delegates.

Once again, thank you to the **members of Winema Hoo-Hoo Club No. 216** who presented me with the prestigious Star of Hoo-Hoo No. 7 at the HHI Convention in Seattle in 2017. I will proudly wear this Star during the Plymouth HHI Convention and other Hoo-Hoo International functions I attend.

It is with regret we report the passing of the following members who were on the HHI Board and/or attended many of HHI's board meeting: Rameses Al Meier, Charles Cabe, Fred Frudd, Rameses Dick Campbell and Rameses Jack Jacobson's wife, Norma.

The **HHI** website still needs articles and photos from the jurisdictions. If the material is sent to the HHI office, along with a request to place it on our site, it will be done. Please encourage your clubs to share their activities and events with others by using the site.

Please remind your local clubs to submit news worthy article to the Log & Tally.

In keeping with giving a response per the Duties & Responsibilities of the HHI Executive Secretary a report is attached.

## **Duties and Responsibilities of Beth Thomas Hoo-Hoo International Executive Secretary**

Prepared August 29, 2018

Prepared in accordance with the "Duties and Responsibilities of the Executive Secretary".

She is employed by the corporation as its Executive Secretary.

She shall have specific responsibilities as directed by the Board of Directors of the corporation. These shall include but are not limited to the following:

#### I. Administration

- 1. The Executive Secretary under the direction of the Board has provided general management of the international office for the benefit of all members.
- 2. As of July 31, 2018 HHI, has received a total of \$109,290 in income and has had expenditures of \$110,615. Four financial statements have been provided to members of the board and Rameses (as well as financial statements upon request). A year end review was performed by Randy Turner from the independent account firm of Turner, Rodgers, Manning & Plyler, PLLC of Arkadelphia, Arkansas.
- 3. Subject to the initial approval of International Secretary/Treasurer Chris Goff and Snark Robyn B. Young and the ultimate approval of the Board of Directors, the board meeting minutes for the 125<sup>th</sup> annual convention and the Special Gurdon Board meeting in October 2017and the Atlanta Mid-Year Board meeting in March 2018, were prepared and distributed to the board members and Rameses. Thanks to Deidre Fountain Biss (all meetings at the Bellevue convention); Robyn Beckett Young (Special Board meeting in Gurdon) Cindy Bond (Atlanta Mid-Year board meetings) for keeping accurate minutes of those meetings.
- 4. Under the direction of the HHI Secretary-Treasurer and budget committee member Kent Bond, a preliminary budget projecting income and expenses for the 2018-2019 year has been prepared and submitted to the Budget Committee. The preliminary budget will be reviewed by the budget committee again in Plymouth prior to the pre-convention board meeting and a proposed 2018-2019 budget will be submitted to the convention delegates at the general business meeting for their approval.
- 5. HHI now has an on-line Hoo-Hoo International Membership Program maintains membership profiles for active, inactive, and deceased members. Starting in late 1989, membership records were entered in to the HHI computer program it was not online until a few years ago. There is also a manual history card file for members up to May 2013. For a time, the international office was not able to print history files and then the board decided to no longer use manual history cards but use electronic membership profiles on a secure provider. HHI has been assured by our on-line provider Steve Allison that his company is secure. The ability to access the online Hoo-Hoo Membership Program in order for members to view and edit their profiles or for local club officers or HHI Board members to perform many functions is available by "claiming your account". HHI website will be making a presentation on this matter during the convention in Plymouth. please attend,

- 6. In August 2018, dues statements with both local and international dues were mailed directly to individual members of all clubs in the United States which requested this service. After the North American payment of dues are processed, membership cards are mailed to the paid members and a remittance sheet indicating which members are paid and which members are unpaid is sent to the appropriate local club officer. A member in the United States, who claims his/her account, can also pay their dues online by credit card.
- 7. In December, the local vice-gerent snark, club and/or individual members whose dues have not been paid by December 9th are notified. The international office shall also send the Supreme Nine a list of the non-payments.
- 8. A list of paid and unpaid members, along with rosters are provided three times annually to club officers and Supreme Nines. The first statements are mailed directly to U.S. members; the list for the second and third dues notices are mailed to the club secretary/treasurer so that he/she can bill only those members that are unpaid according to their club records. (At times the club secretary/treasurer may have payment on hand they have not yet submitted to HHI.). On July 31st of each year, all unpaid members are purged from our active membership program and placed in the inactive file.
- 9. The HHI office maintains a permanent record of all concats and assign Hoo-Hoo numbers to new members. A new member in North America receives a membership card, membership certificate, welcome letter from the Snark, and numbered lapel pin. The new members in JIV do not receive the membership card. HHI recorded 30 concats and 105 new members in 2017-2018. Next Hoo-Hoo number to be assigned is 101771.
- 10. Agendas for all board meetings were prepared after consultation with the Snark, along with input as requested from the board members.
- 11. As directed, a written Executive Secretary's report to the Board of Directors is provided.
- 12. In July, club officers report forms were emailed to all North American clubs and follow-up request and phone calls are made to secure this information. As the international office receives this information it will be copied to the Supreme Nine. The 2018-2019 Club Officers list will be in the February 2019 *Log & Tally*.
- 13. Beginning in September 2018, as the international office receives the club officer's report, a form letter to each new president will be send to the Supreme Nine. The letter will ask the new president if they have received the Hoo-Hoo Operation Manual and it will also offer help or assistance from Hoo-Hoo International. The Supreme Nine is to sign and mail the letter to the new club president with copy to the club Vicegerent Snark.
- 14. In March 2018, the Hoo-Hoo International By-laws were updated and sent to the BOD and for placement on HHI's website. Updates are currently being worked on for the Snark's Manual and the Supreme Nine manual.
- 15. A short training session with incoming Supreme Nines following their election at the convention is not scheduled for Plymouth. Certificates will be available for presentation at the post-convention board meeting. The kit for the new Supreme Nines needs an updated HHI Operation Manual and up-to-date Supreme Nine Manual. The person that is to give this information to incoming Supreme Nines will be appointed by the Snark.
- 16. All appropriate correspondence to clubs and individual members was emailed to Supreme Nines.

- 17. HHI maintains all pertinent records and files of the corporation and all required government reports are filed in a timely manner.
- 18. An inventory of Hoo-Hoo pins and other Hoo-Hoo paraphernalia for sale to clubs and individual members are kept in stock and restocked as needed.
- 19. HHI 126<sup>th</sup> Convention delegate request forms have been sent to all clubs.
- 20. The Executive Secretary has worked with the Snark and Convention Committee to advise them of convention procedure guidelines for the 126<sup>th</sup> HHI Convention. It is noted that these guidelines should be related to the business portion of the convention only and should not take away from the individual club sponsoring the convention the right to arrange for social activities for the convention.
- 21. The Rameses ring is inscribed and ready for presentation at the "Embalming of the Snark".
- 22. The international office has assisted the Snark in obtaining HHI awards and seeing that these awards are properly inscribed as being given by HHI.
- 23. Convention award pins are on site and ready for presentation.
- 24. HHI insurance manager is Degginger McIntosh & Associates, Inc. There is a blanket limit that covers the building and Business Property. The Blanket limit consists of the \$185,300 building and \$79,040 business property. So the blanket limit can be used for both building and BPP. The Liability limits are \$1,000,000 per Occurrence and \$3,000,000 Policy Aggregate limit.
- 25. There is a limit of \$50,000 for Employee Theft per occurrence in our policy.
- 26. These duties and responsibilities are included in the Executive Secretary's report dated August 29, 2018.

#### II. Log & Tally Publication

- The international office works closely with Stephanie Ornelas, Editor of the Log & Tally, to make certain that all the information received for publication is given to her in a timely manner in order for the magazine to be published and mailed on time. The international office also worked with the Log &Tally Proof Team.
- 2. The editor sends an email to all clubs asking for club reports and indicating the deadline date for publication in the Log & Tally. She also emails a reminder to each Supreme Nine to send in report for Log & Tally.
- 3. Upon notice of the death of a member, either the international office or the editor requests an obituary for inclusion in the *Log & Tally*.

#### III. Hoo-Hoo Museum

 The Executive Secretary manages the affairs of this corporation and a separate report has been prepared to submit to the Museum committee and Board of Directors meeting.,

## J1 –Harry L. Folsom Club

We were finally able to get our Old Timers / Pin Night off the ground in late May and we had a great turnout. We had 16 old timers and many of this year's 22 new kittens in attendance. The kittens were each pinned with their individual numbered pin and received a welcome bag of Hoo-Hoo goodies. We enjoyed an Italian buffet and open bar thanks to our very generous sponsors. We were able to elect a new board for the coming year and First Vice President Jack Miller brought us up to speed on International news and events. It's always a great night when you can catch up with Hoo-Hoo friends both old and new.

We had two events in July and both were very successful. First was Phoebe's ride. The day consisted of a motorcycle and hot rod ride followed by a smoked BBQ dinner and raffle. Phoebe Cole is the daughter of Craig Cole, one of our hardest working club members. This is the 4<sup>th</sup> annual event. It attracted over 170 people and raised over \$11,000.00 for the Phoebe's Cystic Fibrosis Foundation. What a great example of Hoo-Hoo family and friends getting together for a great cause. You can learn more at Phoebescffoundation.org. Thanks to everyone that donated great raffle prizes and to the Keiver Willard Lumber Company for sponsoring the event!

The following week we had the Folsom Fishing Event. We had 30 people fishing and caught 64 fish, mostly stripers and blues. The Howe Lumber group came out in force! Fishing was followed by a BBQ lunch on the beach with chefs Barlow and Cole doing the cooking.

Next on our agenda will be the International Convention hosted by the Roger Williams Club #51 in Plymouth Ma. We look forward to seeing many of you there.

We are planning a golf event in early October and hope to put something on the calendar before our annual Con Cat in December.

Health, Happiness and Long Life,

Rocky McGuire #85082

Supreme 9 Jurisdiction 1

## Supreme Nine JII Report July 31, 2018

Jurisdiction II in Hoo-Hoo Year 2017-2018 has one active club, Detroit #28. Some efforts have been made to resurrect Chicago, no results at this time. Jurisdiction II is Vast some Hoo-Hoo out there must have an interest to reinstate a club. Jurisdiction II covers Michigan, Ohio, Indiana, Illinois, Wisconsin, Pennsylvania, New York, Kentucky. I would love to hear from someone to help resurrect this HUGE geographic area.

jim@jimmackiedistribution.com

Cell: 734-231-3405

Detroit Club # 28 has been rocking, as two new board members breathe in some fresh sparks. A golf outing was planned for June 22, but the lumber dealers, so flush with business could not attend, hence we cancelled the event.

Detroit Club #28 has three more big events for 2018.

August 21, 2018 Tuesday a Hoo-Hoo Happy Hour at a craft brewery.

October 18, 2018 Tuesday skeet / clay shoot at Huron Valley, this event is gathering much interest. I expect to work the room and get more reinstatements for Hoo-Hoo year 2018-2019.

December 10, 2018 the famed Detroit #28 Christmas Party at the Dearborn Inn. All jurisdictions are invited, come to Dearborn, tour the Ford factory watch your new F-150 being built. The Hoo-Hoo Christmas Party features Lumberman of the year, Auction (not silent). Visit from a Rameses (usually a few) and the new Snark, attend find out who he is.

Two Detroit directors will attend the International Convention in Plymouth, Mass to observe Snark Robyn being embalmed. Snark Robyn may be embalmed but her Spark will never die.

Health, Happiness and Long Life Jim Maicki L-86469 Supreme 9 Jurisdiction II

# Supreme Nine Report Jurisdiction III Michael Clothier 99942

#### Hello all from J-III!

Looking forward to seeing many of you in Plymouth in September. I hope J-III will have a good showing this year to visit our hosts and friends on the other side of the continent after our Seattle convention last year.

I'm excited to hear of the new memberships popping up here and there and many in the form of corporate supported memberships, proudly J-III has enjoyed some of these new memberships as well. Onward and upward is my hopes for our future membership success.

#### Speaking of upward,

I can't help myself but every time I look up and see a Jetstream I often wonder if Robyn is on that flight. Our Snark (ness) has been on a whirlwind of trips lately and many times through J-III's airspace. Donita and I were lucky enough to catch her after her J-V tour, so she stayed with us a couple of days. A drive to Seattle is where it started as our Snark was arriving on the Victoria Clipper. I of course greeted her with a cool beverage, some cheese and crackers, and chocolate... typical HOO HOO hospitality. We spent a relaxing evening getting caught up on stuff and nibbling on some BBq'd shrimp. The next day other members from the Tacoma/Olympia club joined us out at Larry and Linda Viguerie's house that literally sits on the water's edge of Commencement Bay which was once the lumber capital of the world with several dozen lumber mills that used to line this bay's perimeter. If you closed your eyes to imagine the sounds back then, you could almost hear the echoes of the mills in operation.....until Larry yells out "Hey Mikey... You Need Another Beer"? It was another relaxing evening with great friends and some local pizza... and beverages, of course!

The next day, early in the morning, our Robyn returned to the skies making jet streams and memories and spreading the word of Hoo Hoo. Later I tipped my hat to her jet stream and all her travels and to her meaningful and passionate service of these past 2 years. Thanks from us here in J-III, you truly are a spark!

Respectfully submitted,

Michael Clothier S-9, J-III Legislation GOTO Chairman 30<sup>th</sup> July 2018

Supreme Nine Report

Brian Stewart (94163) President JIV Supreme 9

Since becoming JIV President in Hobart in May 2017
I have had the pleasure of visiting as many clubs as possible in JIV being:
Mt Gambier club 214
Ballarat club 256
Nth East Vic club 236
Melbourne club 217

In September 2017 I attended the 125<sup>th</sup> Hoo-Hoo International convention in Seattle Washington USA.

We have had our mid-year Board Meeting in Sydney in September 2017

Leschenaultia Club 274 held its convention on 12<sup>th</sup> to 14<sup>th</sup> of April 2018 in Bunbury Western Australia. I attended the convention and it was well attended, with all very much enjoying the wonderful timber industries visited. It was a pleasure to share time with Robyn Beckett and her daughter Scarlett.

The Kelab Malaysia club 275 asked me to attend their Fun Run in Kuala Lumpur in June 2018. Some 430 participants paid to enter the fun run, lunch was provided and they all were very welcoming and what a lovely city.

I would have liked to visit more clubs but as I am still working it is very difficult.

JIV requires a new secretary to replace Trish Waters (99278)

Trish has done a great job of being our secretary and will be hard to replace.

Heather Gattone has put her hand up to take over the role and she has my full support.

Our financials are in good shape
Our membership remains about the same

We are excited to let everyone know about our convention on 25<sup>th</sup>-28th April 2019 being held by Auckland club 248 in Rotorua New Zealand. Such a unique place in the world to visit and the Hoo-Hoo museum in Auckland will be a highlight of our visit.

In conclusion, our hearts are heavy with the loss of Doug Howick in May of this year. He was such a unique club member whose presence no one will forget. Our love is heartfully sent to Sigrid and family.

HH&LL Brian Stewart (94163) President JIV Supreme 9

#### **Supreme Nine JV Report**

Greetings from Jurisdiction V!

Our 2 clubs have had busy agendas for the 2018 season!

Vancouver Club 48 started the season off right with a ski trip. 19 members travelled to the slopes and a great time was had by all. Duncan Chisholm did a great job as always putting this on.

The ever-popular Club 48 Members' Night was on May 3<sup>rd</sup> It is always a great event with a fabulous dinner and a reverse draw. Jay Puder always does a great job in organizing this event.

Club 48 holds two golf tournaments each year. One is usually in September. Last year, it was held at the Arbutus Ridge Golf Club near Victoria, BC. It was a huge success. Stay tuned for details of when and where this year's tournament will be. Shawn Munson will be organizing this event again.

I want to thank all of the directors of Club 48 for all of their hard work. Other names not mentioned above who do so much for our members are Stirling Angus, Sandy McKellar, Byron Steckler, & Dave Trytko.

All of these people are the heart and soul of keeping our club running! The next time you see one of them or talk to them on the phone, make sure to mention how much you appreciate all of what they do for Club 48!

This of course goes for the Cowichan Club 229 as well. Their directors are always hard at work for the club's membership. Club 229 had their first meeting of the year on Thursday, February 15<sup>th</sup>. They are still in the planning stage for most events for this year. Club 229's spring social is set to take place on Friday, April 20<sup>th</sup> at the Crofton Fire Hall. Don't miss it! A good time is always had by all.

Also, Club 229's annual golf tournament was held on Saturday, May 5<sup>th</sup> at the Mount Brenton Golf Club.

Jurisdiction V welcomed Snark Robyn to our area in early June! Club 48 held a meet and greet the Snark at the Steamworks Pub in Gastown. We were also able to do cold calls on 6 businesses that might have potential members. Robyn and I also toured the Delta Cedar mill and were escorted around by Glenn Franke & Brian Dyck.

We then headed to the Cowichan Club 229. Jan Bradford took Snark Robyn on a whale watching trip. We then were treated to a great meal at the Bradford's place that evening. The next day, we toured Paul Beltgens mill in Chemainus. It's called Paulcan Enterprises. It was great, and a number of Cowichan Club members attended with us.

That evening, the Cowichan Club hosted a function at the Forest Discovery Centre for us. The turnout was fantastic and many of the Club 48 members got to meet Snark Robyn.

Jurisdiction V is looking for ways to resurrect clubs that used to exist. We are close to getting the Okanagan Club back up and running.

Lastly, I want to mention the upcoming HHI convention in September 2019 in Whistler. Planning is already underway led by 48's president Stirling Angus and Christina Rupp. A draft schedule has been started. It will be held from 11<sup>th</sup> to the 15<sup>th</sup> of September 2019. Stay tuned for more exciting details!

That's all from Jurisdiction V for now!

HH&LL

Brad Techy, 95518

Supreme 9, Jurisdiction V

HHI – JURISDICTION VI

**Supreme Nine Report** 

This will be my last report to the membership as Supreme Nine Jurisdiction VI. I'm turning over the reins

to my good friend and longtime Black Bart club member Edgar Massoletti and his deputy John Taylor of

Sacramento club. As I leave this position I leave Jurisdiction 6 in quite great shape. All four clubs are

growing and prospering. They all have regular meetings and are very civic-minded with their charity

work. Those items are what makes Hoo-Hoo grow and are the reasons for the continued strength in

Jurisdiction 6. I'm sure that under Edgar's supervision the clubs in J6 will continue in this direction.

I can't start to think about how many years I've held this position, but quite a few. During those years I

have enjoyed a brother and sister hood second to none. There have been ups and downs about how the

club should be run, but always with a genuine caring for one another and for the well-being of the club in

general. I have to thank dear friends from down under, Ron and Heather Gattone for inspiring me to

continue on when I was prepared to step down several years ago. It would not be proper for me to close

without saying that without Beth Thomas I would have surely failed many times over. She's the heart and

soul of this club and I care for her deeply. To Snark Robyn, thank you for being you. You are truly a

spark.

Good bye to you all! If you're ever near Southern California, look us up.

-Michael Nicholson 89383

Supreme Nine, Jurisdiction VI

20

## **S9 JVII Report**

JVII is alive and well. The Houston club had a successful golf outing in May. We are continuing the work revitalizing Clubs 135 in East Texas and Club 242 in Dallas. Gurdon club 120 is doing well and looking forward to everybody who can attend the forest festival, October 27th. If you have not booked your trip yet, don't miss this, it is a great weekend with friends from all over coming to support the community.

HHLL, Steve Allison 98064

## Supreme 9 J VIII Report

The Twin Cities Club #12 signature event: Members Memorial Golf Tournament & Annual Picnic was held on June 4, 2018. A group photo of attendees can be viewed in the current edition of Log & Tally.

Our autumn event will be held in October or November and we will welcome students from Dunwoody's Construction Science & Building Technology program. They will compete for two scholarships in a contest estimating a house plan. The two judged as having the most accurate take-off will each receive an unrestricted \$500 scholarship compliments of Club #12.

In December we will hold our Holiday Party or Recognition Banquet. Last December Snark Robyn Beckett Young recruited 9 new members as we celebrated Dusty Dahlstrom - 97320 as our 2017 Lumberman of the Year.

Our Board of Directors will welcome three new members in 2018: Will Halstead - 98793, Mandi Siwek - 101485 and Mac Boehmer - 101392. They represent the next generation of leadership in the Twin Cities.

We supported five Project Learning Tree workshops during 2018. Through the course of the year we will reach 125 educators who will most likely be introduced to Hoo-Hoo for the very first time.

Cory Braton, President of Sioux Valley Club #118 reports they held their R&R Days Golf Outing on August 21. Their yearly Sporting Clay shoot will be September 15. They also launched their new web-site earlier this year. Take a minute and check out their new presence on Facebook and give it a like.

Health - Happiness - Long Life

Paul Boehmer 88436 Supreme 9 J VIII p.p. Denny Felicetta 84768

## **Supreme Nine Report Jurisdiction IX**

We have had lots of activity lately.

We hosted the Mid-Winter board meeting here in Atlanta.

Besides the usual board meeting we also concatted new kittens into the Atlanta club and got it reactivated it. With the help of the board and members of the Legion and their families we hosted an event at the American Legion Post 201 in support of the troops called the Helping Hands of Hoo-Hoo. We packed all kinds of goodies, toiletries, books, dvds, as well as raising money for the postage for shipping them. While here the board also took a visit to Stone Mountain a Confederate Memorial Park. We went to Piedmont Park in Atlanta in search of the Hoo-Hoo trees monument placed there in 1926. After some walking and inquiries, we were successful. A fun time was had by all. No trip would be complete without sampling the local cuisine. We had a good time and good food at a local BBQ restaurant near the park. No trip here would be complete without butter cake from the Village Tavern or several trips by some lol.

I think the members who were able to attend had a good time and I thank everyone for their help. I do believe everyone came away with an idea of the logistical problems that we deal with here due to the sheer size of the area and the horrible traffic that we deal with. We will with the help of everyone persevere however.

Health, Happiness & Long Life.
Paul Todd 99499 Supreme Nine JIX
Atlanta Dick Wilson Hoo-Hoo Club # 1



## Administration Committee Report Pre-Convention Plymouth, MA September 2018

The Administration Committee has reviewed the current bylaws and submitted several recommendations to the Legislation & Good of the Order. This committee will be reporting these recommendations in detail for the Board of Directors to discuss and approve.

We received an updated insurance quote from Mac McIntosh with Degginger McIntosh & Associates, Inc. On the package policy, the inflation guard increased the blanket limit from \$256,000 to \$264,000 and the rates went up a small amount also. It also looks like the stop gap went up \$40.00 as the number of employees went from 1 full time to 1 full time and 1 part time. See figures below:

Term			Difference
NIF Package	\$2,991.00	\$3,152.00	+161.00
Management Liability	\$675.00	\$675.00	0.00
Workers Com	\$286.00	\$284.00	-2.00
Total	\$3,952.00	34,111.00	+159.00

The HHI corporate status and copyright status have not changed from 2017.

We did request job descriptions for the Executive Secretary and Assistant to the Executive Secretary. They are attached for your review and discussion.

Membership software is an ongoing issue for HHI. Steve Allison, Webmaster, is going to be in Gurdon again before summer to go through these issues and update and/or solve them. It has been difficult to get in touch with Steve, but he has stated he will be available soon.

Health, Happiness and Long Life.

Ken Scrimger, Chairman of the Administration Committee

Gmail

Robyn Beckett <br/>
<br/>beaspark999@gmailxcom>

RE: Insurance renewal quotes Effective -1-21-2018 International Concatenated Order of Hoo-Hoo, Inc.

Beth Thomas <beth.thomas@hoo-hoo.org>

wed, Jan 3, 2018 at 6:00 PM

Reply-To: info@hoo-hoo.org

To: Chris Goff <CRSTuffer@aoI.com>, Robyn Young <beaspark999@gmaiI.com>, Jack Miller <jmlumberjack@gmail.com>, Kent Bond <kent@all-coast.com>, warren <sazeracc@hotmail.com>

Response from Joni, p	pertaining to	insurance	quote,
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## HH&LL,

From: Joni Candey [mailto:joni@dmainsurance.com] Sent: Wednesday, January 3, 2018 4:49 PM

To: info@hoo-hoo.org

Subject: RE: Insurance renewal quotes Effective -1-21-2018 International Concatenated Order of Hoo-Hoo, Inc.

Hi Beth!

#### See below....

			Difference
NIF Package	\$2,991 .00	\$3, 152.00	+161 .00
Management Liability	\$675.00	\$675.00	0.00
Workers Comp	\$286.00	\$284.00	-2.00
Total	\$3,952.00	\$4,111.00	+159.00

-1

On the package policy, the inflation guard increased the blanket limit from \$256,000 to \$264,000 and the rates went up a small amount also.

It also looks like the stop gap went up \$40.00 as the number of employees went from 1 full time to 1 full time and 1 part-time.

Let me know if you have any questions!

Thank you!

Joni Candey, CIC

Senior Marketing Commercial Account Manager Degginger McIntosh & Associates, Inc. (425) 740-5240 (phone) (888) 340-7596 (fax) joni@dmainsurance.co www.dmainsurance.

Please note that coverage cannot be bound or amended via the email or voicemail system. You must speak to a licensed representative. Thank you!

Internet E-mail Confidentiality Footer

Privileged/Confidential Information may be contained in this message, If you are not the addressee indicated in this message (or responsible for delivery of the message to such a person), you may not copy or deliver this message to anyone In such case, you should destroy this message and kindly notify the sender by reply e-mail. Please advise immediately if you or your employer do not consent to Internet e-mail for messages of this kind.

Opinions. conclusions and other information in this message that do not relate to the official business of my firm shall be understood as neither given or endorsed by it.

AM 13d009c5d&jsver= ...

mail.google.com/mai

From: Beth Thomas mailto:beth.thomas@hoo-hoo.org]

Sent: Wednesday, January 3, 2018 12:04 PM To: Joni Candey <joni@dmainsurance.com>

Cc: Robyn Young <beaspark999@gmail.com>; Chris Goff <CRSTuffer@aol.com>; warren

<sazeracc@hotmail.com>; Kent Bond <kent@all-Coast.com>

Subject: RE: Insurance renewal quotes Effective -1-21-2018 International Concatenated Order of Hoo-Hoo, Inc.

[Quoted text hidden]

AM

## Duties and Responsibilities of Beth Thomas Hoo-Hoo International Executive Secretary Prepared October 2017

She is employed by the corporation as its Executive Secretary.

She shall have specific responsibilities as directed by the Board of Directors of the corporation. These shall include but are not limited to the following:

#### **I.**Administration

- 1. Shall be responsible to the Board of Directors of the corporation.
- 2. Under the direction of the HHI Secretary-Treasurer, shall keep account of all monies received and expended for the use of the corporation. Shall have charge of the collection of all international dues and other monies owing to the corporation. Shall promptly deposit all monies belonging to the corporation in such bank or banks as the Board of Directors shall designate. Shall disburse money by authorized vouchers counter-signed by the SecretaryTreasurer. Shall render to the Board of Directors whenever they may require it, an account of these transactions and financial conditions of the corporation (at least once a year).
- 3. Under the direction of the HHI Secretary-Treasurer, shall keep or with the approval of the Secretary-Treasurer designate someone to keep accurate minutes of all meetings of the Board of Directors, Executive Committee, and of the Annual Convention, and shall send same to all HHI Officers and Directors and Rameses within forty-five (45) days after the meetings.
- 4. In conjunction with the HHI Secretary/Treasurer, shall prepare an annual suggested budget for the HHI Budget Committee
- 5. Shall maintain electronic membership profiles on a secure provider of active members, inactive members, deceased members, and members who have not paid their HHI dues.
- 6. In the United States, shall send dues cards to clubs and/or individual annually. Upon receipt of dues, shall forward membership cards to those who have paid. Upon receipt of dues payments from individual club in North America, shall promptly send an acknowledgement and receipt to the club, indicating the names of the members paid.
- 7. Shall notify the club and/or individual members whose dues have not been paid by December 9 <sup>th</sup>, that his/her dues are unpaid. She shall notify the Supreme 9 of such nonpayment, as well as the Vicegerent Snark of the club involved.
- 8. Shall prepare and submit a list of paid and unpaid members in each jurisdiction to each Supreme Nine as of December 9, sending copies to individual clubs. A second list shall be

- sent as of April 9 and a third list sent as of July 9. Such list shall be sent within two (2) weeks of the cutoff date.
- Shall maintain a permanent record of all concats and assign Hoo-Hoo members in an
  equitable manner. Shall send a welcome letter from the Snark and a membership card and
  pin to each new member shortly after receiving his new membership application and
  payment.
- 10. Shall prepare an agenda for each board meeting, to include: (a) All items which are to be reviewed annually by the Board of Directors; and, (b) All unfinished business from previous board meetings.
  - 11. Shall be required to give a written report to the Board of Directors at each board meeting. This report should follow the same sequence as outlined in this job description.
  - 12. Shall mail club officers report forms to all clubs in August. Shall send a copy of the completed form to the Supreme Nine upon receipt in Hoo-Hoo International office. Second mailing to atl clubs that did not return form shall be sent in October. Shall send copy of completed form to Supreme Nine upon receipt in Hoo-Hoo office.
  - 13. Shall develop a form letter to each new club president, inquiring if they have received the Hoo-Hoo Operation Manual and offering help or assistance from Hoo-Hoo International. Form letter to be sent to each Supreme Nine for signature and mailing to the new club president with copy of club Vicegerent Snark.
  - 14. Shall periodically update the By-Laws and other sections of said manuals as directed by the Board of Directors. The appropriate updated manuals shall be posted on NHI's website.
  - 15. Shall develop and conduct a Supreme Nine training program. This program would include assembly of a Supreme Nine kit and conducting a short training session with incoming Supreme Nines following their election at the convention. The kit would include appointment certificates, an operation manual; and other paperwork to be handled by the incoming Supreme Nine. The person that is to give this information to incoming Supreme Nines will be appointed by the Snark.
  - 16. Shall be responsible for all correspondence with individual members and clubs, sending copies to the Supreme Nine member of the jurisdiction involved.
  - 17. Shall maintain all pertinent records and files of the corporation and file all required government reports in a timely manner.
  - 18. Shall keep an inventory of Hoo-Hoo pins and other Hoo-Hoo paraphernalia for sale to clubs and individual members.
  - 19. Shall send each club secretary a convention delegate reply form thirty (30) days prior to the international convention.
  - 20. Shall be responsible for advising the Snark and the Convention Committee of convention procedure guidelines as outlined by the Board of Directors. (These guidelines would be related to the business portion of the convention only and would not take away from the

individual club sponsoring the convention the right to arrange for social activities for this convention.)

March 1975

- 21. Shall see that the Rameses ring is inscribed and ready for presentation annually at the "Embalming of the Snark".
- 22. Shall assist the Snark in obtaining HHI awards and seeing that said awards properly inscribed as being given by HHI.
- 23. Shall obtain award pins for award recipients and see that said pins are at the convention site in time for presentation.
- 24. Shall hire and supervise assistants as may be authorized and directed by the Board of Directors.
- 25. Shall obtain all necessary insurance coverage as defined by the Board of Directors to protect the assets of the corporation, including liability coverage.
- 26. The corporation shall have the right to require the Executive Secretary and her assistants to be bonded.
- 27. These duties and responsibilities shall be reviewed at each Board of Director's meeting to determine compliance.

## 11. Log & Tally Publication

- 1. Shall cooperate with the Editor of the Log & Tally making certain that all the information is given to the editor and that it is published and mailed on time.
- 2. Shall send a form to all clubs to report club activities six (6) weeks before deadline, indication deadline date for publication in the Log & Tally. Send reminder to clubs that have not responded two (2) weeks before deadline date. Also, send reminder to each Supreme Nine to send in report for Log & Tally if not received four (4) weeks before deadline date. This responsibility is currently being handled by the L&T Editor.
- 3. Upon notice of the death of a member, she shall request an obituary for inclusion the Log & Tally. Send bereavement letter to spouse or next of kin, if known.

### III.Hoc-Hoo Museum

1. Shall manage the affairs of this corporation, as well as cataloging and supervising the displays of Hoo-Hoo memorabilia that will be forwarded to the museum. The additional specific responsibilities will be directed by the Board of Directors and of the Hoo-Hoo Museum of Gurdon.

# Duties and Responsibilities of Assistant Tracy Hooks October 2017

Assistant Tracy Hooks main duties and responsibilities consist of, but not limited to, the following:

Processing and accounting of all membership dues Recording and processing all details for new members Handling and invoicing of all Log & Tally Ads Distribution of extra Log & Tally magazines

She also works with the HHI Executive Secretary in performing routine clerical and administered matters that occur during her work days.

Please note Tracy only work 10 hours a week.

## **2018 Advertising Commitments Worksheet**

					Date	Date Form		Conmitment			
	Name	Juris	Ad Size	Cost	Commited	Received	Date Paid	Amount	Solicitor	Contact	
1	Column & Post - J2	JII	1/4	4 issues -\$420	9/14/17	9/14/17		\$420	Jim Maicki	David Szilezy	
2	Trex - J6	JVI	ВС	4 Issues - \$2300	9/18/17			\$2,300	Mike Nicholson	Ryan Lauterborn	
3	Roseburg - J6	JVI	1/2	4 issues - \$860	10/2/17	10/2/17		\$860	Mike Nicholson	Devin Stuart	
4	House of Forgings - J2	JII	1/4	4 issues - \$420	9/15/17	9/15/17		\$420	Jim Maicki	Katie Christian	
5	All-Coast - J6	JVI	IFC	4 issues - \$2100	9/14/17	10/3/17		\$2,100	Kent Bond	Kent Bond	
6	Black Bart #181 - J6	JVI	1/2	4 Issues - 860	9/14/17	9/16/17		\$860	Kent Bond	Edgar Massoletti	
7	Young Manufacturing Co	JII	1/4	4 Issues - \$420	9/18/17	10/17/17		\$420	Jim Maicki	Kim Oliver	NEW 17/18
8	Zip-O-Log Mills - J3	JIII	1/4	4 issues - \$420	9/14/17	10/3/17		\$420	Kent Bond	Joe Honnochick	
9	Delta Cedar	JV	1/2	4 issues - \$860	9/14/17	9/21/17		\$860	Kent Bond	Gary Reid	
10	Manke	JIII	1/2	4 issues - \$860	9/14/17	9/19/17		\$860	Kent Bond	Scott Manke	
11	Seattle Club #34 - J3	JIII	1/4	4 Issues - \$420	9/14/17	10/2/17		\$420	Dave Kahle		NEW 17/18
12	Twin Cities #12	JII	1/4	4 Issues - \$420	10/10/17	10/17/17		\$420	John Gerlach	John Gerlach	
13	Southern California #117	JVI	1/4	4 Issues - \$420	9/14/17	9/15/17		\$420	Mike Nicholson	Mike Nicholson	
14	Degginger McIntosh Inc.	JIII	1/4	4 Issues - \$420	9/18/17	9/18/17		\$420	Robyn Beckett	Mac McIntosh	NEW 17/18
15	Screw Products	JIII	1/2	4 issues\$860	9/14/17			\$860	Stacey Jones		
16	Matheus	JIII	1/4	4 Issues - \$420	9/14/17	10/12/17		\$420	Stacey Jones		
17	Cowichan Valley	JV	1/4	4 Issues - \$420	10/1/17	1/0/20/17		\$420	Mike Nicholson	Terry Stark	
18	Jim Maicki Distribution	JII	1/4	4 Issues - \$420	9/14/17	9/14/17		\$420	Jim Maicki	Jim Maickie	
19	J&G Logging	JV	1/2	4 Issues - \$860	9/14/17			\$860	Jake Power		
20	Leslie Forest Products	JV	1/4	4 Issues - \$420	9/14/17	9/15/17		\$420	Jake Power	Maya Sangara	
22	Sacramento #109	JVI	1/4	4 issues - \$420	9/14/17	10/9/17		\$420	Kent Bond	John Taylor	
23	Taiga	JVI	1/4	1 Issue - \$150	9/20/17	9/21/17		\$150	Kent Bond	Pat Zan	
25											
26											
27											
28											
29	Elk Creek		1/2	4 Issues - \$860	9/14/17	10/3/17		\$860	Kent Bond		NEW 17/18
30	Moss Adams		1/4	4 Issues - \$420	9/14/17	10/3/17		\$420	Kent Bond		NEW 17/18
31	Business Builders	All	45	\$100			9/21/2017	\$3,600			
	Total		_			_		\$20,050			

Exception - Recap - Also added to L&T Income is subscription price of \$7.99 per Member

\$7.99 X 991 members = \$7,918 \$27,968



#### **Hoo-Hoo International**

July 31, 2018

**Investment Account Review** 

#### Hoo-Hoo Museum Account:

- Account Balance \$85,576, started with \$80,626
- YTD up 1.51%, Trailing 1 year up 4.10%
- Annual dividend & interest income \$3,333 or 3.89%
- Allocation: 11.6% short term bonds; 16.5% ultra-short term bonds; 19% high yield bonds; 19.1% bank loans; 31.6% large value stocks; 2.2% cash

#### **Hoo-Hoo International Account:**

- Account Balance \$89,285, started with \$85,000
- YTD up 1.13%, Trailing 1 year up 3.48%
- Annual dividend & interest income \$2,970 or 3.33%
- Allocation: 27.7% short term bonds; 21.3% ultra-short term bonds; 9.4% high yield bonds; 9.4% bank loans; 30.3% large value stocks; 1.8% cash

## Summary

All is going as planned, we will trim some of the gains in Southern Companies and add that to the AT&T position. Will continue to monitor the various bond holdings as interest rates rise, we may increase the allocation to bank loans and decrease high yield as time goes on.

## HOO-HOO INTERNATIONAL

## Budget Committee Report September 7, 2018

## **COMMITTEE MEMBERS**

HHI Budget Committee Chairman Christopher Goff - Committee members Beth Thomas, Warren Biss, Jim Maicki, Jack Miller and Kent Bond.

The Hoo-Hoo year closed on 7/31/18 and a deficit budget is to be approved in Plymouth. A number of expenses are fixed or recurring, are not able to be reduced and based on historical data.

The budget is actually based on cost from last year and only comes because of changes in the way we budget and bill our expenses.

A preliminary 2018-2019 HHI budget was emailed to the HHI Budget Committee members on August 27<sup>th</sup> for their review. The committee members will meet again on Thursday, September 6<sup>th</sup>, for further discussion and input on this document. The preliminary 2018-2019 Hoo-Hoo International Budget will be presented to board members at the pre-convention board meeting on Friday, September 7<sup>th</sup> for additional dialogue and any needed changes. Once approved by the HHI Board, the proposed 2018-2019 HHI Budget will be presented and voted upon by convention delegates during the HHI General Business Session.

We must raise the dues. The psychological barrier has been broken before now and the time is now. We as Officers and the Board of Directors need to take the responsibility to make sure that the International office is funded properly. We are "backs to the wall" in terms of HHI's financial situation and any shortfall will come from membership equity.

Membership growth and non-dues revenue is the path to equity replenishment and successful promotion of the HHI organization.

## Convention Committee Report 126th Plymouth 2018 HHI Convention

The Convention Committee unfortunately lost their chairman, Brian Pierce, last year due to work and family obligations. I do thank Brian for giving the committee some great ideas and spearheading the committee while he was able.

At this time, the convention schedule is as follows:

2018 Plymouth, MA sponsored by the Roger Williams Club #51. 2019 Whistler, BC sponsored by Vancouver Club #48.

2020 Sacramento, CA sponsored by the Sacramento Club #109.

2021 Rameses Choice

One item I do want to report is the goal of having the Convention Committee oversee and assist all clubs when they sponsor a convention. It is a large undertaking, and one that can become overwhelming without guidance from this committee and our Operations Manual. Brian Pierce and Susan Scheuer worked together to develop a convention outline for the Operations Manual. It has been placed in the Operations Manual, but we still need to review and update. Mike Nicholson also offered his input on how we could make our conventions more appealing to the younger members and/or members with children. Thank you Mike.

Here were some of the recommendations:

- 1. Date of the Convention: Make it during the summer so that families can attend. September is when school begins and can cause a lack of attendance.
- 2. Consider doing the entire General Business Meeting during the weekend and having all social events on Monday/Tuesday. This way a member who does not have a week of vacations time to donate, can come in for the weekend and be a part of the decision-making process for our organization.
- 3. Family-Friendly Venue: Choose a location that would accommodate everyone with activities for young and old.
- 4. Consider the Cost: Convention costs should be affordable to all members. We can offset cost through sponsorships, special advertising shows, travel-hub locations and asking each club to assist new attendees financially.

We will continue to seek advice and develop this committee into a strong, solid foundation for any club sponsoring a convention for Hoo-Hoo.

Thank you.
Robyn Beckett Young, 99870
Snark of the Universe

## Executive Committee Report 126th Plymouth 2018 HHI Convention

I am happy to report we have had no changes or items to report! Thank you committee members for serving with me during my two-year term as Snark of the Universe. Your input and commitment are greatly appreciated.

Robyn Beckett Young 99870 Snark of the Universe

# HHI - Forest Products Education Committee 2017-2018 John Gerlach, Terry Haddix, Jack Miller, Dave Siwek

## 126<sup>th</sup> HHI Convention Report, submitted 30<sup>th</sup> July 2018



**Objective:** Implement educational initiatives to promote the forest products industry and Hoo Hoo. Successful integration across all clubs' agendas in on-going efforts will ensure a broader impact while also strengthening the club at large.

Greetings and salutations to east coast USA convention-goers! Work continues in the effort to link forest education activities across all HHI clubs. Jack Miller and others have made inroads with Xi Sigma Pi – an international honor society of Forestry and related sciences. Remember to use the Hoo Hoo website with continual updates and upgrades under the BRANCHING OUT tab. Clubs continue to host and promote educationally-related events in their local jurisdictions. Invitation remains for networking and sharing of "best practices" to help strengthen the club at large. In closing, wishes to attendees for a terrific convention and extending to all continued... Health, Happiness and Long Life – the committee

### NOTICE OF CHANGES AND/OR AMENDMENTS TO THE CONSTITUTION OF THE INTERNATIONAL CONCATENATED ORDER OF HOO-HOO, INC.



Greetings fellow Hoo-Hoo members:

Having reviewed proposed Hoo-Hoo International By-Law changes presented to the Legislation and Good of the Order Committee before and after the the mid-year board meeting on March 10, 2018, the proposed by-law changes were approved by the committee. This article is to inform the membership of all proposed changes.

-Michael Clothier 99942

Chairman of the Legislation and Good of the Order Committee.

1. Proposed Change: Article 5, Section 4 (b): ADD- a period after the word "Jurisdiction." Delete phrase "but with the requirement that the candidate will have at some prior time served as a member of the S9 for a minimum of one (1) year" ADD - "The candidate for Snark will have at some prior time served as a member of the S9 for a minimum of 1 term and as a Vice President prior to becoming Snark."

HHI By-Laws Article 5, Section 4 (b) now states: The Snark of the Universe, the 1st Vice President, 2nd Vice President, and the Secretary-Treasurer shall be elected from the general membership without regard to Jurisdiction but with the requirement that the candidate will have at some prior time served as a member of the Supreme Nine for a minimum of one (1) year.

2. Proposed Change: Article 6, Section 1: The Board of Directors elected at the Annual Convention shall hold its first Board of Directors meeting at that site and time. There shall be further Board of Directors meetings held within the year after the adjournment of the Annual Convention with a minimum of one meeting in October at the Hoo-Hoo International Museum in Gurdon, Arkansas. Other meetings shall be in such a place and such a time as the Snark may designate. A concluding Board of Directors meeting shall be held at the site of, and immediately prior to, the next Annual Convention.

HHI By-Laws Article 6, Section 1 now states: The Board of Directors elected at the Annual Convention shall hold its first Board of Directors meeting at that site and time. There shall be a further Board of Directors meeting held within six months of the adjournment of the Annual Convention. The meeting shall be held at the International office or in such place and at such time as the Snark may designate. A concluding Board of Directors meeting shall be held at the site of, and immediately prior to, the next Annual Convention.

- 3. Proposed Change: Article 8, Section 2: Vice Presidents
- (a) First Vice President

The First Vice President shall, in the absence or disability of the Snark of the Universe, perform the function of Snark of the Universe.

The First Vice President will also serve as Chairman of the standing committee on Membership and see that the Board's policy on recruitment, retention, and reinstatement is carried out.

The First Vice President will also serve as Chairman of the Operations Manual and see that this document is up-to-date and placed on the Hoo-Hoo International website and in the hands of all Club Presidents.

In the interest of continuity, it is the duty of the First Vice President to review and update the International Concatenated Order of Hoo-Hoo Strategic Plan before taking office as the Snark of the Universe.

(b) Second Vice President

The Second Vice President shall, in the absence or disability of the First Vice President, perform the functions of the First VP.

The Second Vice President will serve as liaison between the Snark of the Universe and Supreme Nines.

The Second Vice President will stay in direct communication and update the Supreme Nines with all important information coming from the Hoo-Hoo International office and/or the Snark of the Universe. They will assist in communicating responsibilities and reports needed by the Snark of the Universe, Editor of the Log & Tally or Hoo-Hoo International Office.

HHI By-Laws Article 8, Section 2: Vice President now states. The Vice President shall, in the absence or disability of the Snark of the Universe, perform the function of Snark of the Universe.

The Vice President will also serve as Chairman of the standing committee on Membership and shall see that the Boards policy on recruitment, retention, and reinstatement is carried out.

The Vice President will also serve as Chairman of the Advertising committee for the Log & Tally.

In the interest of continuity, it is the duty of the First Vice President to review and update the International Concatenated Order of Hoo-Hoo Strategic Plan before taking office as the Snark of the Universe.

- 4. Proposed By-Laws Change: Article 15, Section 1: Add -
- (c) The only ceremonies officially recognized by Hoo-Hoo International for the purpose of inducting new members is found in the Hoo-Hoo International Operations Manuel under the heading of Induction Ceremonies/Concatenation.

Hoo-Hoo By-Laws Article 15, Section 1 now states:

- (a) Concatenations are meetings held for the induction of members. Concatenations may be held by the Deputy Supreme Nine, the Vicegerent Snark or club officers as delegated within their respective areas.
- (b) Whenever applicants are ready for induction the Hoo-Hoo International Executive Secretary may, upon instruction from the member of the Supreme Nine for that Jurisdiction, forward to the Vicegerent Snark an authority blank.
  - 5. Proposed By-Law Change to Article 7 Addition Committees are to be added and listed properly:

 $MARKETING\ COMMITTEE-(Editor\ of\ the\ Log\ \&\ Tally,\ Webmaster,\ 1st\ VP,\ Membership\ Chair.$ 

- 1. Review Vision and Mission statements and make recommendations to the board.
- 2. Develop a plan and market the Hoo-Hoo brand.
- 3. Review annually and make recommendations to the board regarding the design and functionality of the website.
- 4. Develop and implement promotional tools.

TECHNOLOGY COMMITTEE: 4 Members including 1st VP and Marketing Chair.

- 1. Complete the website update and implementation.
- 2. Review Membership Management software with the Executive Secretary.
- 3. Review and make recommendations of software, alarm systems, communications, hardware updates needed for the HHI office.
- Review and report to the board regarding technical functionality of the website.



# Hoo-Hoo International

MARKETING COMMITTEE REPORT

Submitted by: Brad Techy, 95518

I would first like to thank everyone on the current HHI board and the Rameses for all of their hard work. We are a truly amazing group with so much energy. This also goes to Stephanie for all of her hard work in support of Hoo-Hoo. We would like to thank Robyn for all she has done for us as Snark over the last two years!

There is and needs to be a value in being a member of Hoo-Hoo. This is a key role of the Marketing Committee to promote this.

As I mentioned in my last report, one of the goals of the marketing committee is to establish a strong network of support with the lumber and forest industries. Our committee must continue to look for ways to best achieve this and then act on them. We have a great web site for HHI that is used to keep our membership informed, to attract new members, and to sell Hoo-Hoo merchandise.

I mentioned selling Hoo-Hoo merchandise through the web site. This is something that needs to be started soon. Postcards, bumper stickers, and buttons can be sold here. The Marketing Committee will start designing these items and getting quotes on having them made. We can then start selling them on the HHI web site. An e-commerce area of the HHI web site will be used.

For my Jurisdiction, I am going to start a blog that will keep the members updated as to what I, as a Supreme 9, have been doing and to tell potential members and those who are already members all that is going on in Hoo-Hoo. I feel that this can be an effective way to communicate. I encourage other Supreme 9's to try this as well in their jurisdictions.

The HHI stickers, brochures and postcards are a professional way to make people and companies aware of who we are. I have been using them and find them most effective. As Supreme 9's, we should encourage clubs in our Jurisdictions to purchase them and use them for marketing. When Robyn was in our Jurisdiction in June, her and I did some cold calls to businesses and used these to introduce ourselves and promote Hoo-Hoo.

That brings me to visiting businesses in your Jurisdiction. Formal visits with an appointment, of course, work great. However, if you see a business in your travels that you think might have prospective members, just stop in and introduce yourself. It works well. Robyn and I spent over ½ hour with one owner this way. I think we will get him as a new member. Encourage directors of your clubs to do this as well.

We should also be trying to promote clubs to get restarted in areas that have previously had them and in new areas as well. I know many of you have had success doing this. Russ Paton and I have been actively pursuing getting the Okanagan club going again in Jurisdiction V. We ran into a problem the week Robyn was here as we intended to have a Concat in the Okanagan. There had been a forest fire at the place we were planning to have it. We have 10 prospective members for this club and will hopefully get them signed up in the near future.

Resurrecting old clubs and starting new ones is definitely a goal of mine in the upcoming year. Jurisdiction V, in particular, is a huge geographic area encompassing Canada and Alaska. Yet, we still have only two current clubs in one corner of this vast area. Many of these areas have large forest industries just waiting for Hoo-Hoo to arrive on their doorsteps.

I am sure many of you have heard the line "I don't have the time to be involved in Hoo-Hoo" when you are out marketing our organization. I know I hear it all of the time. The directors of our clubs in my Jurisdiction hear it too. The marketing committee needs to develop a way to counter this and convince prospective members that they can belong without having to give a huge time commitment.

Our committee did not meet much in the past year and I want to make scheduled phone meetings in the upcoming year to make sure we are all communicating on a regular basis. I apologize for last year as it was totally my fault and will not happen this year.

I have been in contact with Nancy West who is the Marketing and Production Director at Random Lengths Publications Inc. She has agreed to let us put a list of our HHI directors in their publication in the Random Lengths Yard Notes in their publications. Once we have established who our directors are for the upcoming year, I will send her the list and it will be another small way to market Hoo-Hoo. <a href="mailto:yardnotes@rlpi.com">yardnotes@rlpi.com</a>. If you know of any other publications that might be interested in doing something like this, let a member of the Marketing Committee know and we can pursue it.

I am always amazed, as I am sure some of you as well, when you talk to people about Hoo-Hoo and are surprised to find that they know about Hoo-Hoo. I think this is great and I feel that many of our current members promote Hoo-Hoo by just talking about it to people. We should encourage all of our membership to be salespeople for Hoo-Hoo! Word-of-mouth is a great tool to use. Maybe a slogan to all of our membership should be "Talk to make Hoo-Hoo rock!" This is just a suggestion. The Marketing Committee can explore other slogans as well.

Marketing Hoo-Hoo can also come from having benefits to being a member. These could include education, education, and group insurance. Others can be added as our committee comes up with them. They are great marketing tools to promote Hoo-Hoo.

Of course, we must also encourage current members to recruit new members. The Marketing Committee needs to work with the Membership Committee on this in the upcoming year. Offering referral programs and member drives can be great ways to convince current members to recruit new members. Incentives may be financial, for example, like offering discounts on renewal fees and tickets to club events or convention. Referral programs may be implemented year-round, but if we really want to drive recruitments, a member drive can bring out members' competitive side. Offering a drool-worthy prize to members that recruit the most new members will be sure to encourage many to recruit their friends and business associates

One of the best ways to improve Hoo-Hoo is to ask for and receive feedback. Feedback will tell us what we are doing right and what we are doing wrong. Some members may even offer some really helpful suggestions. If a solution can reasonably be implemented, then we should go for it – and be sure to <u>broadcast it</u> to our members. This shows that we have listened to their needs, and the reaction will be positive – they may even tell their friends and business associates about it (meaning some new members!).

Feedback is also especially valuable from new members. They're the ones most at risk for non-renewal. We should consider a <u>loyalty assessment</u> to determine our new members' feelings about the association. It'll help us determine why some stay on and why some don't – we likely won't receive an answer as to why they leave once they're already gone. The best time to target such an assessment is about 6-9 months in. We should ask general questions – it'll provide us a vast variety of answers. A good question to ask, for example, may be: "What are they trying to get out of being a member of the association?" We can then find out in additional questions whether these needs are being met. This will help us ensure that Hoo-Hoo's goals align with that of the members.

If possible, we should strive to have top-level organizers and members of Hoo-Hoo meet with new members. Answer their questions. Discover their story and why they joined Hoo-Hoo. Although this task may be difficult to achieve, it may be mutually beneficial and shows that Hoo-Hoo has an interest in members individually.

This next part relates again to the Membership Committee but I think if is part of the Marketing Committee's role as well. One frequent reason for non-renewal is that members simply forget. It will likely take several reminders before convincing the member to take action. Set up reminders early and frequently, pointing out the benefits they'll miss out on if they allow their membership to lapse. Preventing lapses in renewals entirely will greatly improve our retention rate. It's much easier to convince a member to stay, rather than come back, even if the reason for non-renewal is as simple as absent-mindedness.

If you see on the news or elsewhere that an individual or company has donated funds to a forest-related organization, let the Marketing Committee know and we can see if we can get some funding as well.

We need to not be dependent upon government funds and charitable contributions as we work to achieve financial stability. This is not to say that these financial sources are still not important. Hoo-Hoo needs to build on our core competencies and earn revenue through, among other things, membership dues, service fees, and product sales.

It is appropriate for Hoo-Hoo to speak of customers and clients, to develop and review our marketing plan and, in general, to act like a business which we have always tried to do. We must try to not only to tap the marketplace but also to advance a charitable mission.

Also, we must make their customers aware that the funds they provide are critical to programs that are not self-supporting. Likewise, Hoo-Hoo should remind customers that it needs charitable contributions in addition to earned revenue. We should, in fact, consider customers as prime donor prospects. We need to connect charitable partners directly to their corporate promotions to increase both their and our identity.

A corporation would choose Hoo-Hoo as a charitable partner based on the strength of our name identity and the size of its geographic reach. We could receive contributions based on a straight fee for the privilege of using our name. Occasionally, we may be asked, encouraged or even required to call on the corporation's retailers to promote the joint marketing program, leading them to serve the corporation involved as an extended sales staff.

We could earn a significant financial return from such activities. We would need to keep in mind, however, that is strictly marketing. It is not development. Corporations pay their "contributions" from their marketing budgets, not their charitable budgets. In entering into these agreements, we would have to realize that we essentially allowing the use of our name, Hoo-Hoo, for a fee.

These are all ideas that could be pursued upcoming year.

## End of 2017-2018 Club Year Membership Total July 31, 2018

Jurisdiction	Total Members 2016-2017	Total Members 2017-2018	Renewed 2017-2018	Reinstated 2017-2018	New 2017-2018	Life 2017-2018	Percentage
	126	123	62	12	24	25	98
•	120	120	02	12	24	25	70
11	79	73	48	0	3	22	92
Ш	354	335	289	6	12	28	95
IV	350*	304**	0	0	0	0	87
V	284	232	198	8	15	11	82
VI	330	339	263	3	33	40	103
VII	42	42	30	1	2	9	100
VIII	112	111	92	2	11	6	99
IX	24	24	9	1	5	9	100
Total	1701	1583	991	33	105	150	93

<sup>\*</sup>Based on JIV year-end membership report December 31, 2016.

<sup>\*\*</sup> Based on JIV year-end report December 31, 2017

# HHI Jurisdictional Membership Figures July 31, 2018

#### Jurisdiction I

Club	Name	Total Members 2016-2017	Total Members 07/31/2018	Renewed	Reinstated	New	Life	%
013	Harry L. Folsom	103	100	57	10	24	9	97
107	Granite State	8	9	4	2	0	3	113
999	Members @ Large	15	14	1	0	0	13	93
Paid Totals		126	123	62	12	24	25	98

#### **Jurisdiction 2**

Club	Name	<b>Total Members</b>	<b>Total Members</b>	Renewed	Reinstated	New	Life	%
		2016-2017	07/31/2018					
028	Detroit	62	57	44	0	3	10	85
999	Members @ Large	17	16	4	0	0	12	94
Paid								
Totals		79	73	48	0	3	22	92

#### **Jurisdiction 3**

Club	Name	Total Members 2016-2017	Total Members 07/31/2018	Renewed	Reinstated	New	Life	%
033	Willamette Valley	29	27	21	1	1	4	93
034	Seattle	44	39	31	0	0	8	89
047	Portland	40	42	39	1	2	0	105
089	Tacoma-Olympia	35	30	28	0	2	0	86
187	NW Montana	43	42	41	0	1	0	98
216	Winema	52	49	42	1	3	3	94
230	North Cascade	94	91	80	3	3	5	97
238	N.E.W.	8	6	5	0	0	1	75
999	Members @ Large	11	9	2	0	0	7	82
Paid Totals		354	335	289	6	12	28	95

#### Membership Figures – December 31, 2017 Jurisdiction 4

Club	Name	Total Members 12/31/2017	Total Members 12/31/2016	Percentage
212	Adelaide	10	15	67
214	Mount Gambier	21	23	91
215	Sydney	9	20	45
217	Melbourne	45	60	75
218	Brisbane	25	27	93
236	North East Victoria	22	24	92
239	Launceston	12	12	100
248	Auckland	30	30	100
256	Ballarat	29	30	97
261	Far N. Queensland	12	15	80
265	North Queensland	6	7	86
272	North West Tasmania	26	25	104
274	Leschenaultia	24	29	83
275	Malaysia	28	27	104
999	Members-At-Large	5	6	83
Total Paid		304	350	87

#### **Jurisdiction 5**

Club	Name	Total Members 2016-2017	Total Members 07/31/2018	Renewed	Reinstated	New	Life	Paid 07/31/2018
048	Vancouver	222	171	148	5	9	9	171
229	Cowichan Valley	60	59	49	3	6	1	59
999	Members @ Large	2	2	1	0	0	1	2
aid Totals		284	232	198	8	15	11	232

#### Jurisdiction 6

Club	Name	Total Members 2016-2017	Total Members07/31/2018	Renewed	Reinstated	New	Life	%			
063	Humboldt	40	41	36	2	1	2	103			
109	Sacramento	55	63	50	0	13	0	115			
117	Southern California	104	101	88	0	11	2	97			
181	Black Bart	86	89	77	1	8	3	103			
999	Members @ Large	45	45	12	0	0	33	100			
Paid Totals		330	339	263	3	33	40	103			

#### **Jurisdiction 7**

Club	Name	Total Members 2016-2017	Total Members 07/31/2018	Renewed	Reinstated	New	Life	%
023	Houston	23	25	21	1	1	2	109
120	Gurdon	8	4	4	0	0	0	50
999	Members at Large	11	13	5	0	1	7	118
Paid Totals		42	42	30	1	2	9	100

#### **Jurisdiction 8**

Club	Name	<b>Total Members</b>	<b>Total Members</b>	Renewed	Reinstated	New	Life	%
		2016-2017	07/31/2018					
012	Twin Cities	54	53	46	0	7	0	98
118	Sioux Valley	50	50	44	2	4	0	100
999	Members at Large	8	8	2	0	0	6	100
Paid								
Totals		112	111	92	2	11	6	99

#### **Jurisdiction 9**

Club	Name	Total Member 2016-2017	Total Members 07/31/2018	Renewed	Reinstated	New	Life	%
01	Atlanta/Dick Wilson	5	10	4	1	5	0	-
999	Members at Large	19	14	5	0	0	9	74
Paid Totals		24	24	9	1	5	9	100

#### **Nomination Committee Report 2018 Plymouth**

There appears to be a delayed interest by members approached to take a roll on the International Board. For a number of varied reasons, the timing is not suitable at this time for some of the members approached.

The members who have indicated that they are ready to take on an active roll on the International Board will do so, in my opinion, with great gusto.

The following have accepted nomination to the following positions:

#### 1. First Vice International President

Paul Todd

#### 2. Second Vice International President

Steve Allison

#### Other members that are interested in the future

Dave Trytko, Brian Stewart, Ron Paul, Dave Siwek and Paul Beltgens.

There are a number of members I have left messages to, who have not yet responded. I shall be following up on these members in the next few weeks. I shall also be speaking to those at the Convention in Plymouth to promote interest and assess individual interest on joining the HHI Board.

In a nut shell, I am confident that the Board positions, in the future, will be filled by competent and passionate members willing to dedicate their time and efforts to the growth of our 127-year-old organization.

#### Recommendations

- 1. That a training program for each position of the HHI Board be developed.
- 2. That a new position, "**The HHI Trainer**," be created as a HHI Board position for a two year term.
- 3. That a sum of \$5,000 be included in the annual HHI budget for travel costs for the HHI Trainer, and
- 4. That the training is made available to all members at a fee to be determined by the HHI Board.

Submitted by Ron Gattone Chairperson of the Nominations Committee July 31, 2018

#### List of Nominees for 2018-2019 Hoo-Hoo International BOD

Snark of the Universe - Jack Miller

First Vice President - Paul Todd

Second Vice President - Steve Allison

Secretary/Treasurer - Warren Biss

S9J2 - Jim Maicki

S9J4 - Brian Stewart

S9J6 - Edgar Massoletti

S9J7 – Roland Massey

S9J8 - Paul Boehmer

## **July 2018 Technology Committee Report**

The office has been upgraded to new high speed internet and printer. Beth and Tracy have new laptops with additional monitors to be able to work more efficiently, and the fax has been converted to digital, and the postage meter has been returned. We have cut the costs of overhead at the office in doing so.

The website is coming along well, we have turned on credit card processing and accepting dues online. Thank you to the Bond family for sponsoring year 1 of credit card fees. As of this report, we have had 5 members pay their dues online, which for a point that dues were already 90% paid is very successful. Of those 5, 3 are reinstatements.

The event calendar and gallery will be completed and launched for show at the convention in Plymouth. This is a great addition to the things clubs can do so make sure you check out the site and get your club site going.

If you have not claimed your account. Please do the following:

- Go to <a href="https://www.hoo-hoo.org">https://www.hoo-hoo.org</a>
- In the upper right corner, click on the claim account button
- Enter your member number and date of birth on the screen and create a username and password and the claim account button.
- Enter the username and password you just created.
- All done. Update your profile and you can pay your dues and see some great pages that are only for logged in members.

HHLL,

Steve Allison 98064

# Hoo-Hoo Museum Report Museum Committee Chairman Paul Todd Pre-Convention Board of Directors Meeting Plymouth, MA September 8, 2018

Another year has gone by and the museum is in good shape as always thanks to Beth and, of course, the members of Hoo-Hoo. There has been one major change the Sonic is no longer next door. Will miss the easy quick meals when tied up there.

We hope to have the paver sales on board soon with the help of Steve Allison and his getting our website set up to take payments, which will help with the Hoo-Hoo Museum financials.

In August, I visited the Hoo-Hoo Museum in Gurdon. When checking the outside of the building, I noticed some rotten logs and called the Terminix service person. The service person visited the building a few days later and determined it was not termite damage, but routine deterioration. He subjected that HHI add gutters to the structure and have the outside walls of the building treated for carpenter bees. Estimates for this repair is now being determined and I hope to have those numbers available at this convention.

I encourage individual members and clubs to give a memorial in memory of a deceased Hoo-Hoo member by placing a small plaque on the Hoo-Hoo Memorial Board located in the front room of the Hoo-Hoo Museum.

Respectfully submitted by: Hoo-Hoo Museum Chairman Paul Todd